

**PRESS RELEASE**

**AXIGATE WINS THE CALL FOR TENDERS FOR THE ARMOR  
TERRITORIAL HOSPITAL GROUP (GHT)**

- **aXigate, a subsidiary of Pharmagest Group's Health and Social Care Facilities Solutions Division, in partnership with GFI, was selected for its innovative 100% cloud-based solution for patient care management for hospitals.**
- **The Armor territorial hospital group includes five establishments.**
- **This success highlights the relevance of aXigate's innovative market positioning as a French hospital information systems leader.**

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5 hospital facilities (namely of Guingamp, Lannion-Trestel, Paimpol, Saint-Brieuc and Tréguier) forming the Armor Territorial Hospital Group (GHT) launched a call for tenders at the end of 2016 for a fully integrated patient care management system.

At the end of the selection process, **aXigate** was chosen (with its 100% web-based solutions for comprehensive patient care management in the hospital environment in addition to a certain number of solutions for its configuration and deployment) along with his partner **GFI**, as the general project integrator.

With nearly 5,000 users, the Armor territorial hospital group has a total capacity of 3,500 beds. The combined budget of the five member establishments for this call for tenders represents more than €10 million.

**Background**

The patient healthcare system in France has been reorganized over the last two years into 135 territorial hospital groups (*Groupements Hospitaliers de Territoire* or GHT). These groups include several healthcare establishments organized around a coordinating hospital whose information systems must be transformed in order to facilitate the patient care pathway across the entire territory.

At the level of the call for tenders, the new system seeks to provide a solution for a pathway-based approach to patient care management spanning the five establishments of the Armor territorial network by deploying a common system with the same software package used by all healthcare players of the territory (doctors, caregivers, surgeons, obstetricians, anaesthesiologists, emergency doctors, etc.)

**The aXigate solution: the most advanced solution existing to date**

To win this call for tenders, aXigate, with its partner-integrator GFI, proposed the solution offering the most advanced functional and technical features: a web-based solution, mobility management (responsive ergonomics) patient care pathway management across a given territory optimized by big data.



# PHARMAGEST

Technologies for health

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Integrated within the Pharmagest Group's Health and Social Care Facilities Solutions Division (which includes the MALTA INFORMATIQUE software for Elderly Residential Care Facilities and DICSIT INFORMATIQUE software for Hospital at Home programmes and Home-Based Nursing Services), aXigate once again demonstrated the relevance of its market positioning and the added value offered by his response to market needs for innovative technological solutions.

This new contract follows several major successes achieved over the last three years by aXigate including notably equipping the UNI.HA hospital purchasing group, the Annecy territorial hospital group or AP-HM (*Assistance Publique - Hôpitaux de Marseille*), France's second largest teaching hospital (CHU) in Marseille.

Vincent LECLERC, Chair of aXigate, commented on this occasion: *"We are very pleased by the expression of confidence illustrated by the decision of the healthcare establishments of the Armor territorial hospital group. We will deploy our full expertise and know-how in implementing their pathway-based patient care management strategy throughout their territory. Our solution will facilitate sharing and access to the right information at the right time by all healthcare professionals intervening within the scope of the territorial hospital group in their day-to-day operations. This new contract opens the way for aXigate's continuing development in this fast-growing and highly competitive market for solutions offering information systems convergence between healthcare establishments. As a result, we are well-positioned to respond for other calls for tenders currently in progress or in the future."*

## **About PHARMAGEST Group:**

*Pharmagest Group is the French pharmacy information technology leader, with a market share of more than 41% and more than 1,000 employees. The Group's strategy is based on a core business of improving healthcare through information technology innovation and developing two priority areas: 1/ Services and technologies for healthcare professionals, with a focus on assisting pharmacies in patient medication compliance; and 2/ technologies for improving the efficacy of healthcare systems.*

*To roll out this strategy, Pharmagest Group has developed specialised businesses, including pharmacy IT, e-Health solutions, solutions for healthcare professionals, solutions for pharmaceutical laboratories, connected health devices and apps, and a sales financing marketplace.*

*These businesses are divided into four divisions: Pharmacy - Europe Solutions; Health and Social Care Facilities Solutions; e-Health Solutions and Fintech.*

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